



Our Time is Now

Corporate Presentation

April 10, 2023

The Engine Driving Zero Emissions

LOOPTM
ENERGY

TSX:LPEN

Cautionary Note Regarding Forward-Looking Information

This presentation contains certain “forward-looking statements” within the meaning of Canadian securities legislation that involve risks, uncertainties and assumptions and relate to the Company’s current expectations and views of future events. In certain cases, these forward-looking statements can be identified by words or phrases such as “forecast”, “target”, “goal”, “may”, “might”, “will”, “expect”, “anticipate”, “estimate”, “intend”, “plan”, “indicate”, “seek”, “believe”, “project”, “predict”, or “likely”, or the negative of these terms, or other similar expressions intended to identify forward-looking statements. The Company has based these forward-looking statements on its current expectations and projections about future events and financial trends that it believes might affect its financial condition, results of operations, business strategy and financial needs. These forward-looking statements include, among other things, statements relating to the Company’s financial position, business strategy, growth strategies, addressable markets, budgets, operations, financial results, taxes, plans and objectives. Particularly, statements regarding the Company’s expectations of future results, performance, achievements, prospects or opportunities or the markets in which we operate is forward-looking information, including:

our future growth prospects, business outlook, the expected demand for our products and the planned growth of our customer base; our ability to secure future firm order commitments or develop further market opportunities under existing and future customer and/or partner agreements, including without limitation, collaboration agreements, joint market development agreements, strategic cooperation agreements, memorandums of understanding and supply agreements; the timing of expected integration, testing and commissioning of our products in customer vehicles or other customer applications; our ability to assist customers with access to convenient and cost effective hydrogen solutions; our expected manufacturing capacity and production capability; the timing of the completion, commissioning and start-up of our new production facility in Shanghai, China; the expected rollout and timing of our planned field deployment of our next generation 120 kW to 240 kW fuel cell stacks and the belief that the larger e-flow plate will result in significant cost reductions; the potential for in-house manufacturing of certain components used in the production of our products; our belief that zero emission vehicles are one of the only viable options for a sustainable future and that fuel cell systems (combined with Lithium ion batteries) will meet the requirements of the majority of fuel cell operators; the expected growth in demand for hydrogen fuel cells; our belief that the Company has superior fuel cell systems when compared to those of our competitors and that we will become a market leader in the commercial vehicle sector over time; our view that our systems have leading fuel efficiency, higher durability, and increased power capabilities; our expectation that we will be granted all patents we have applied for and our ability to adequately protect our intellectual property now and in the future; our ability to meet manufacturing cost reduction targets; the realization of electrification of transportation, elimination of diesel fuel and ongoing government support of such developments; our belief that zero emission vehicles are one of the only viable options for a sustainable future; and the extent of the disruption to and/or adverse impact on our business, operation results and financial condition as a result of unanticipated global events, including without limitation the COVID-19 pandemic or the war between Russia and the Ukraine.

Forward-looking statements are based on certain assumptions and analyses made by the Company based

upon management’s experience and perception of historical trends, current conditions, expected future developments and other factors it believes are appropriate. Although the Company believes that the assumptions underlying these statements are reasonable, if any of the assumptions underlying the forward-looking statements prove incorrect, actual results may vary materially from those anticipated in those forward-looking statements and there can be no assurance that actual results will be consistent with these forward-looking statements. Material assumptions underlying forward-looking statements in this AIF include future expectations and assumptions regarding:

the demand for, and supply of, hydrogen fuel cells for the commercial mobility and stationary power markets; the realization of electrification of transportation, elimination of diesel fuel and ongoing government support of such developments; our ability to manufacture and deliver our products on time to meet customer requirements; the timely availability of key equipment and components required in the manufacture of our products; the availability of sufficient skilled human resources and financial capital required to meet our sales, product development and production growth aspirations; our ability to meet manufacturing cost reduction targets and potential synergies and economies of scale that will drive such reductions; our ability to build a diversified customer base and progress customers through our Customer Adoption Cycle (defined below) in a timely manner; the fuel efficiency, higher durability, and increased power capabilities of our products; our expectation that eFlow™-equipped fuel cells will continue to offer performance improvements over time; the sound basis for all of our current patent applications; and the extent of the disruption to and/or adverse impact on our business, operation results and financial condition as a result of existing and unforeseen future global events, including without limitation the COVID-19 pandemic and the current war between Russia and the Ukraine.

In addition, forward-looking-statements, by their nature, involve risks and uncertainties. Certain of these risks are described under the heading “Risk Factors” in our Annual Information Form dated March 28, 2023 (which can be found on SEDAR), which factors should not be considered exhaustive and should be read together with other cautionary statements in this presentation. Given these risks, uncertainties and assumptions, readers should not place undue reliance on forward-looking statements and the Company cautions readers that forward-looking statements are not guarantees of future performance and that its actual results of operations, financial condition and liquidity and the development of the industry in which it operates may differ materially from those made in or suggested by forward-looking statements contained in this presentation. In addition, even if the Company’s results of operations, financial condition and liquidity and the development of the industry in which it operates are consistent with the forward-looking statements contained in this presentation, those results or developments may not be indicative of results or developments in subsequent periods. Any forward-looking statement that is made in this presentation speaks only as of the date of such statement, and the Company undertakes no obligation to update any forward-looking statements or to publicly announce the results of any revisions to any of those statements to reflect future events or developments, except as required by applicable securities laws. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless specifically expressed as such, and should only be viewed as historical data.

Hydrogen fuel cells have **come of age**.

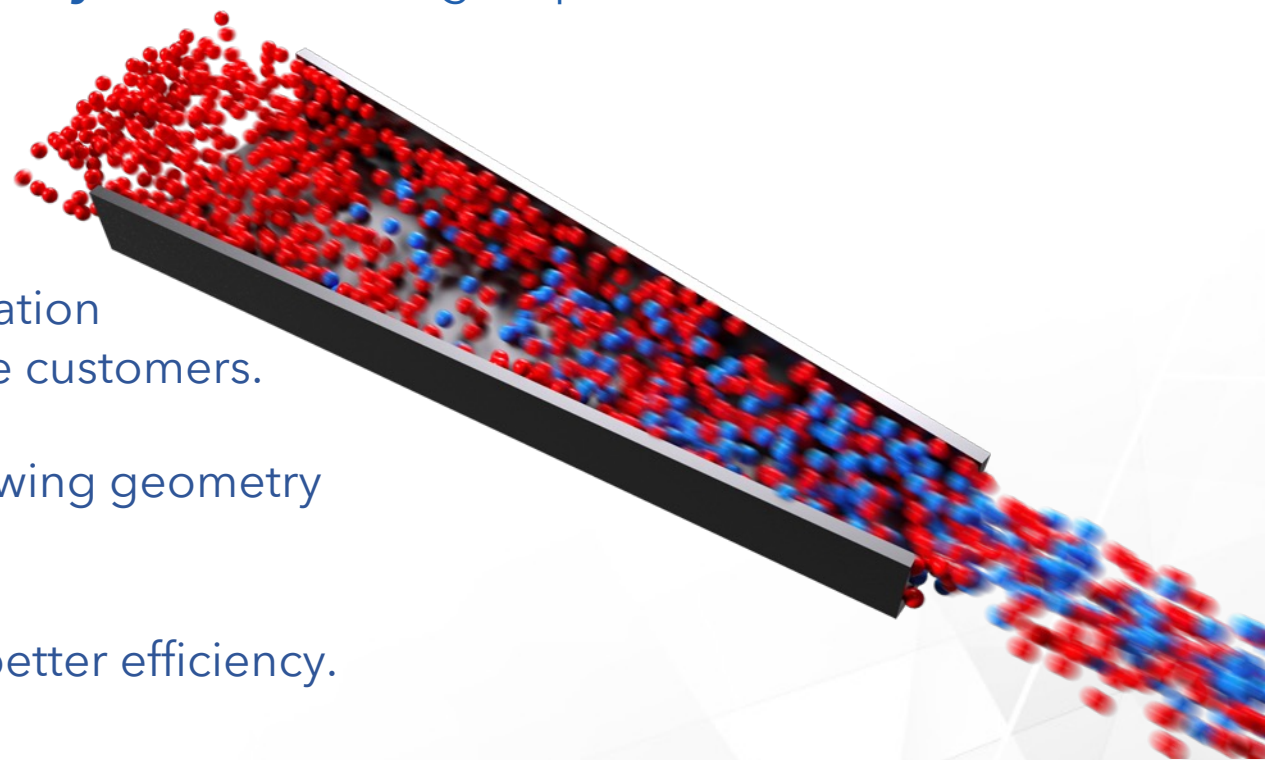
Loop EnergyTM adds **Next Generation hydrogen systems** to existing EV platforms.

Our technology **leapfrogs the competition**, enabling **disruptors** in commercial e-mobility.

Loop delivers better performance, faster integration and lower cost of ownership for its cutting-edge customers.

Strong portfolio of patents, including our narrowing geometry technology.

Next Generation fuel cell disruption driven by better efficiency.



Loop Energy™ at a Glance

PEM Fuel Cell Stacks and Modules



Fuel Cell Stacks

Fuel Cell Modules

Wide Range of Targeted Segments



Transit buses

LCVs

MDTs

Material handling

HDTs

Coach buses

Typical Competition

REFIRE **BALLARD®**

NUVERA®



Headquarters



Current Sales Focus



Facilities



Global Agreement Around Decarbonization⁽¹⁾⁽²⁾

20% by
2025

55% by
2030

Net zero
by 2050

28 Major Economies with Hydrogen Strategies



Energy Security is becoming a
Dominant National Interest

The Hydrogen Economy is Here



Canada's Hydrogen Strategy⁽³⁾

- \$500 million new and \$1.5 billion existing funding to the Strategic Innovation Fund to support development and application of clean technologies in Canada
- Clean Hydrogen Investment Tax Credit (15-40% of eligible project costs)
- Reduced tax rates for zero-emission technology manufacturers

RePowerEU⁽⁴⁾

- 4x Increase in hydrogen production (5 MT to 20 MT) with a strong push to reduce reliance on Russian gas (2/3 before FY2022 and 100% by FY2030)



China's Hydrogen Strategy⁽⁵⁾⁽⁶⁾

- Major hydrogen cities, have set out ambitious hydrogen plans and investments and invest billions
- China has committed to become carbon-neutral by 2060

Massive US Fed Support for Clean Hydrogen⁽⁷⁾

- US\$1 trillion Bipartisan Infrastructure Framework, US\$9.5 billion allocated to hydrogen
- \$369 billion IRA 2022 invested in energy security and climate change

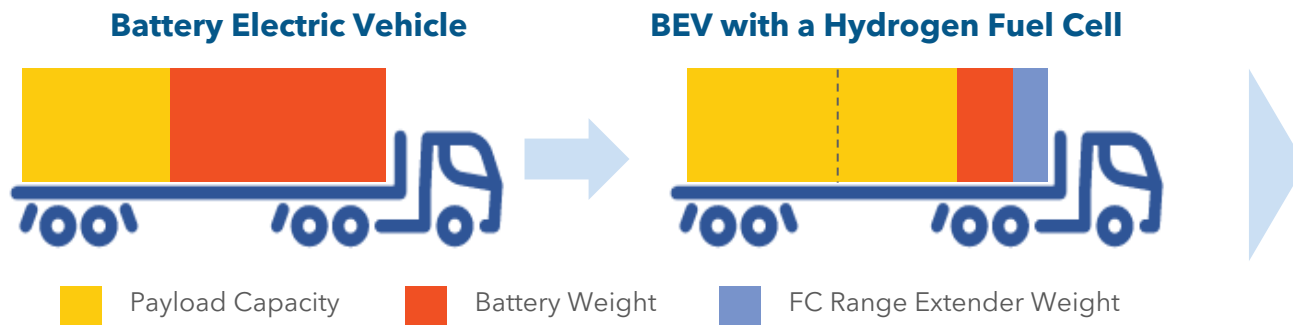
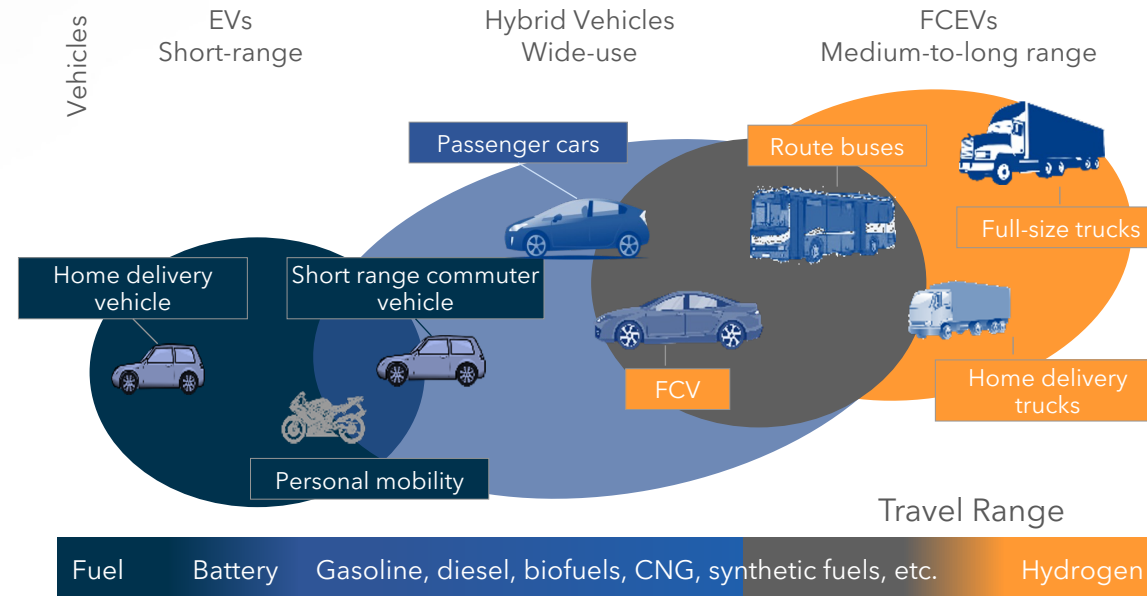


1. Source: European Union, Climate Action 100+, UNFCC - Paris Agreement Status of Ratification, and publicly available information.
2. Source: United Nations Climate Change and publicly available information.

3. Source: Canada Gov 2023 Budget
4. Source: European Commission.
5. Source: S&P Global: Sinopec aims Yuan 30 billion investment through 2025 to boost hydrogen strategy.

6. Source: China Macro Economy
7. Source: The White House.

Hydrogen: It's Time is Now



Benefits of BEVs Coupled with a Fuel Cell Range Extender

- ✓ Reduced curb weight
- ✓ Higher payload capacity
- ✓ Increases range by 2.5x – 3.0x⁽¹⁾
- ✓ Faster refueling time vs. batteries

Source: Fueling the Future of Mobility, Hydrogen Council reports, Center for Transportation and Environment, and publicly available information. Based on multiple test runs utilizing Loop's fuel cell modules as range extenders in battery electric trucks compared against fully battery electric trucks.

9-Year
CAGR
54.8%

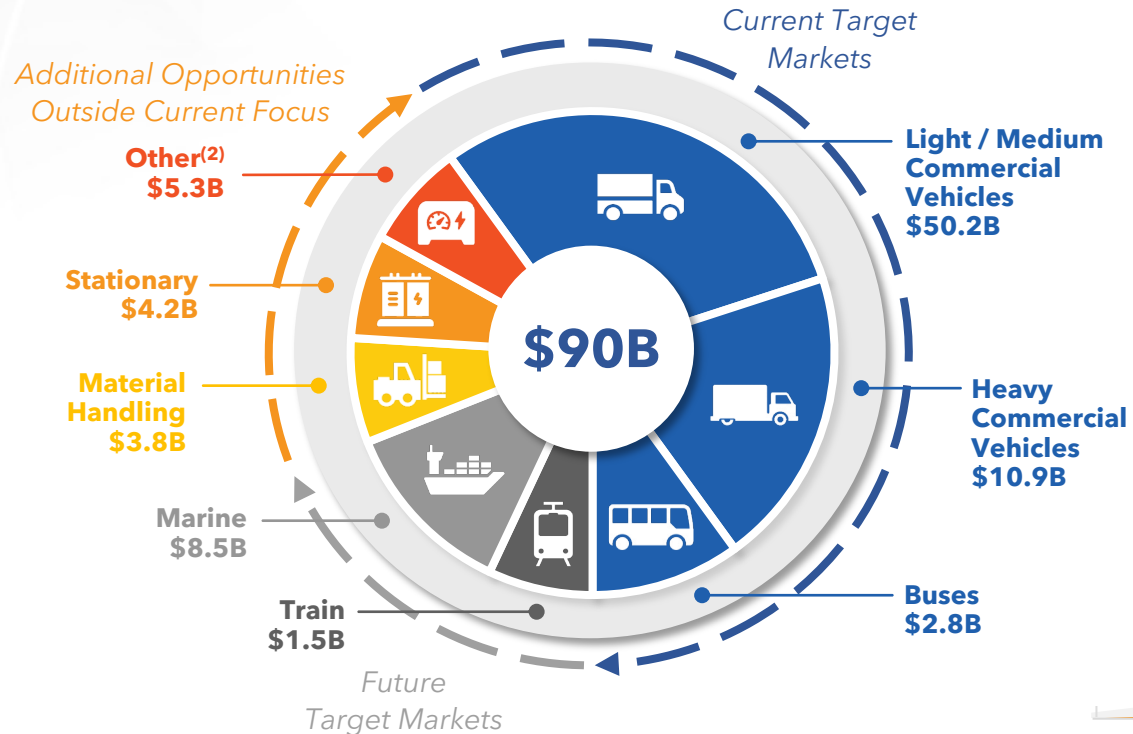
Current
Addressable
Market⁽¹⁾
\$1.2B

Gaining Access to a Large TAM

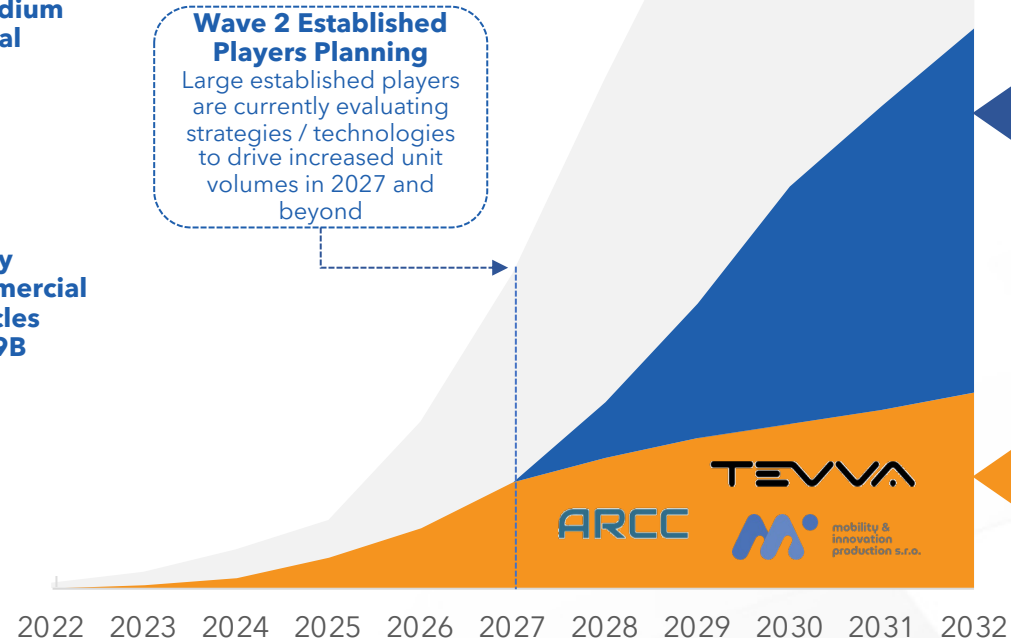
Massive \$64B
Market Opportunity

Loop Current Market
TAM

2032 Total Addressable Market



Loop Projection of Market Growth



Source: Company estimates, Bloomberg NEF, H2FC SUPERGEN, Global Market Insights, Fueling the Future of Mobility, Hydrogen Council reports, and publicly available information. Note: All figures in C\$ billions, unless otherwise noted.

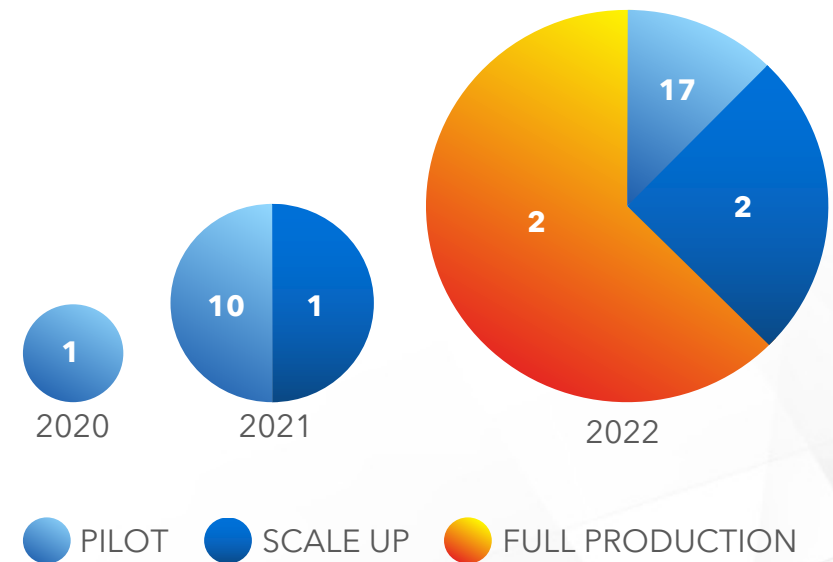
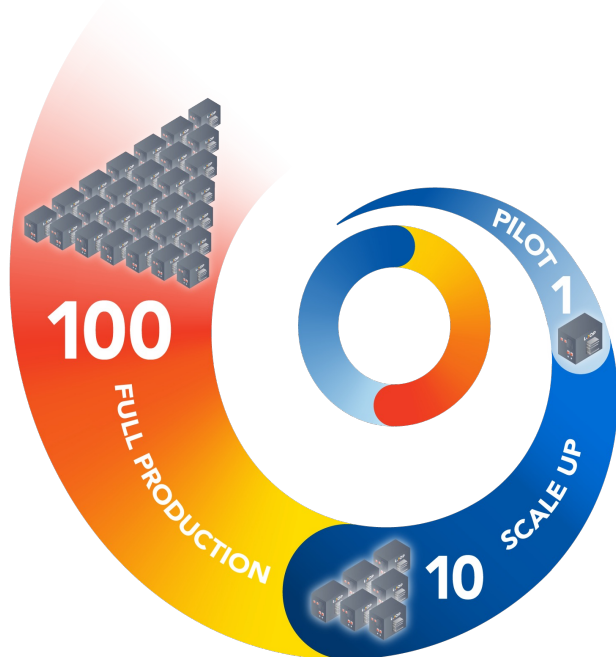
1. Represents 2023 TAM, and only includes current focus of light/medium commercial vehicles, heavy commercial vehicles, and buses.

2. Other markets include portable power and mining trucks.

Focused and Achievable Revenue Guidance

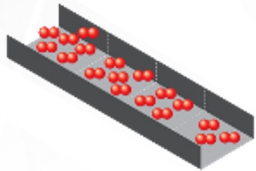
Focused and Growing Customer Adoption Cycle ("CAC") is enabling us to deliver into the growth projections

Our growing Customer Adoption Cycle now contains 21 customers

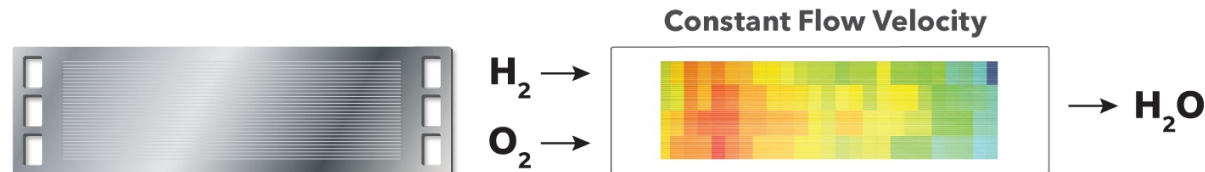


Our Technology Leapfrogs the Competition

Typical Fuel Cell Channel



Conventional Fuel Cell Bipolar Plate

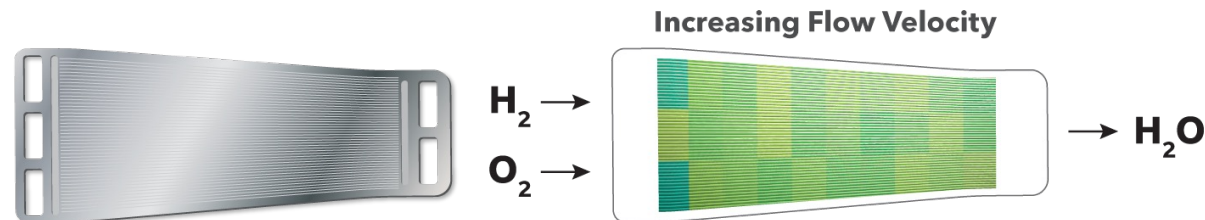
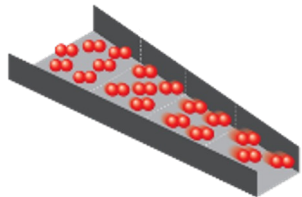


16% Up to 16% less fuel consumed versus industry equivalent

US \$300,000 in fuel savings over lifetime ⁽¹⁾

eFlow™ Fuel Cell Bipolar Plate

eFlow™ Cell Channel



90% Up to 90% higher peak power versus industry equivalent

Higher payload capacity and range

Wider range of operating parameters

10x Reliable & durable with up to 10x better current density uniformity

Lower service and maintenance costs ⁽³⁾

1. Estimating ~7.7kg/100km for transit bus, hydrogen cost of US\$5.5 per kg, 16% fuel savings vs. baseline FCEV TCO, and a 17-year lifespan.
2. Based on Loop's internal testing and comparisons of published studies of the performance of fuel cells from other manufacturers and competitors. In order to quantify the benefit of eFlow™ technology directly, Loop purchased commercially available catalyst coated membrane materials from a top competitor, built them into Loop eFlow™ fuel cell stack, and then operated this stack at Loop's best estimate of the top competitor's operating conditions using publicly available information.
3. Based on Loop's internal testing and comparisons of published studies of the performance of fuel cells from other manufacturers and competitors. In order to quantify the benefit of eFlow™ technology directly, Loop purchased commercially available CCM materials from a top competitor, built them into Loop eFlow™ fuel cell stack, and then operated this stack at Loop's best estimate of the top competitor's operating conditions using publicly available information.

Patented Next Generation Products



PROTECTED BY PATENTS THROUGH 2041⁽²⁾

eFlow™ Fuel Cell Plate



Loop's core technology is based on its proprietary eFlow™ fuel cell design



eFlow™ Fuel Cell Stack



Loop Fuel Cell Module

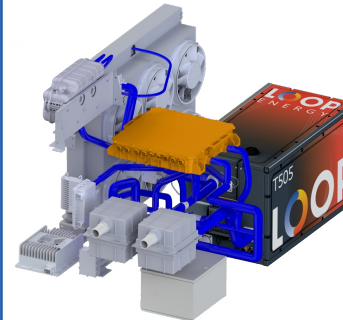


Includes balance of plant (BoP) components



EASING IMPLEMENTATION

Loop Fuel Cell System



eFlow™, with its patented narrowing geometry, was designed to enable commercial customers to achieve performance maximization and cost minimization

Increased Speed of Implementation

Simplifying the Adoption Process

1. Based on Loop's internal testing and comparisons of published studies of the performance of fuel cells from other manufacturers and competitors. In order to quantify the benefit of eFlow™ technology directly, Loop purchased commercially available catalyst coated membrane materials from a top competitor, built them into Loop eFlow™ fuel cell stack, and then operated this stack at Loop's best estimate of the top competitor's operating conditions using publicly available information.
2. 3 new pending patents extend runway to 2041, applications were filed in 2021

Industry Leading Products Focused on Key Markets

Product Offerings

1st Generation Products



30 kW Module



50 kW Module



60 kW Module

Target Applications



Urban Delivery



Buses



Material Handling



Stationary

Next Generation Products

Based on a new Larger Plate. Launched September 2022. Available to Customers in 2023



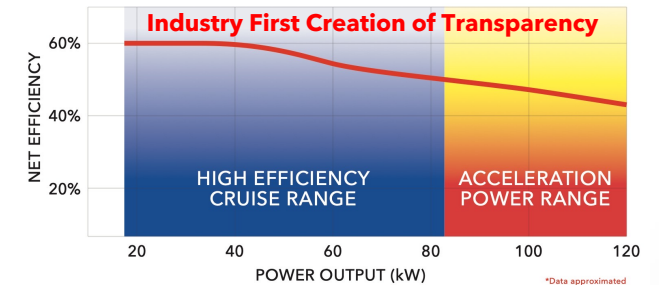
120 kW Module

Next generation bipolar plates significantly reduces the time frame to achieving operating cost parity with diesel engines

Target Applications



Loop is also currently researching next generation MEA and bipolar plate technologies for use in eFlow™



Manufacturing Capability

Current Capacity

Burnaby, British Columbia

- 37,000 ft² of manufacturing space and engineering/administrative offices
- Current production capacity of over 100 fuel cell modules per year
- Production capacity to assemble 3,000 fuel cell stacks per year⁽¹⁾ and 1,000 fuel cell modules per year
- Serving customers in North America and Europe



Plan to bring in-house the production of two key components for vertical integration

Capacity Expansion

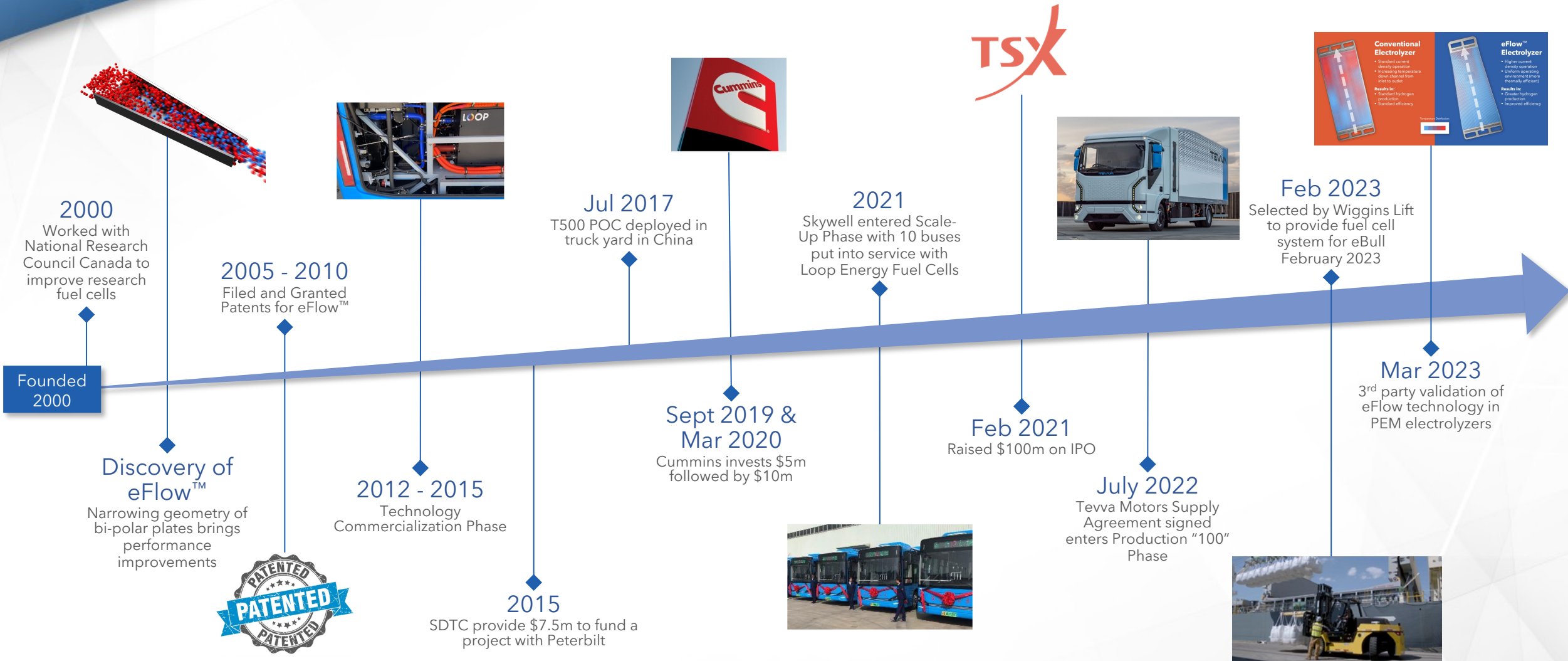
Shanghai, China

- 35,250 ft² of production space⁽²⁾
- Received EPB⁽³⁾ approval to manufacture both fuel cell stacks and modules
- Production capacity to assemble 3,000 fuel cell stacks per year and 1,000 fuel cell modules per year
- ISO 9001 certification
- Serving customers in China and Asia Pacific

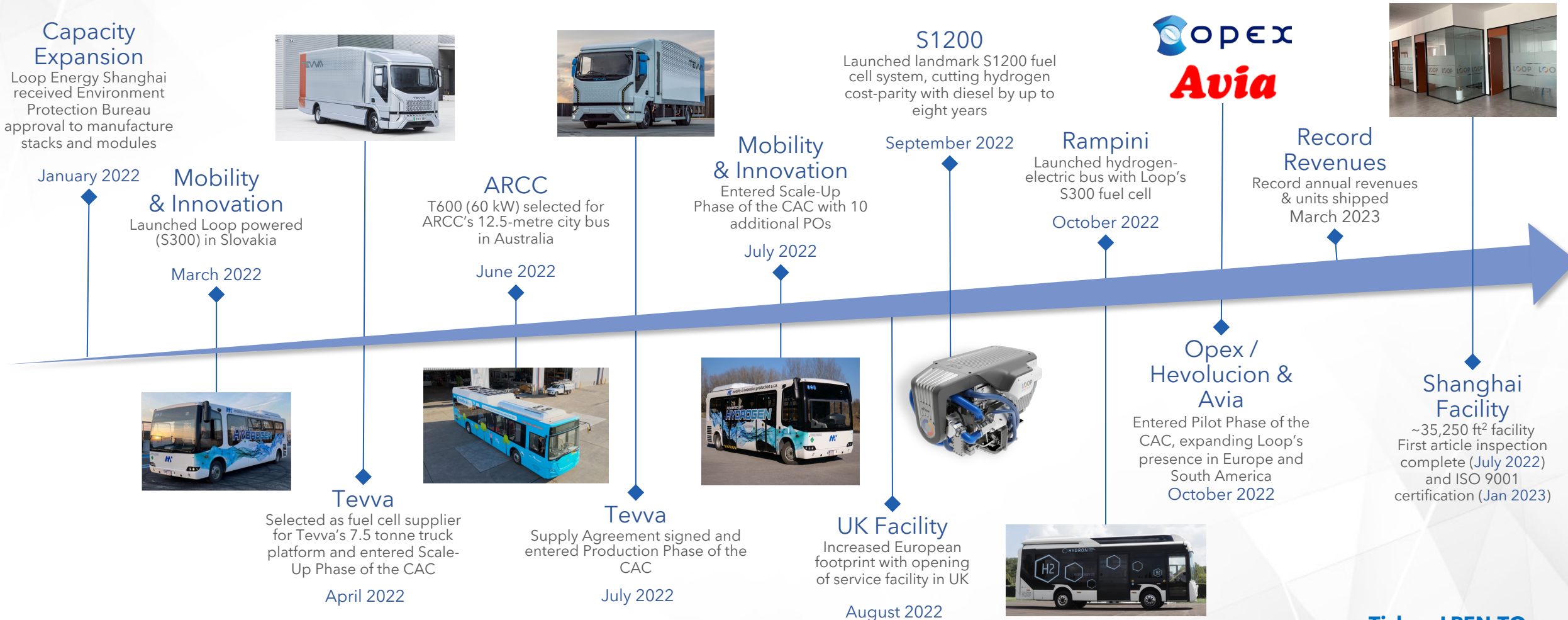


1. Based on three shifts per business day.
2. Loop has the option to expand the lease space to a total of 8,673 m² ~ (93,355 ft²).
3. Environment Protection Bureau

A Brief History of Loop Energy



Delivering & Executing Against Our Objectives



Leadership



Ben Nyland
President, CEO & Director

25+ years experience in organizational leadership, delivering growth across technology and engineering companies



Paul Cataford
CFO & Director

30+ years experience in high tech companies as a business leader and finance executive, as well as extensive board leadership experience



Dr. Daryl D. Musselman
Chief Operating Officer

30+ years experience in renewable energy and automotive sectors, leading engineering, manufacturing and operations through various phases of growth



George Rubin
Chief Commercial Officer

20+ years experience as a technology industry executive with a proven record in building sales, product management, marketing, and global market entry

Loop has the Fast Second Advantage

Hydrogen Has Come of Age

Our TAM is expected to reach \$64B by 2030.



Our Tech is Next Gen

Loop's product superiority, faster integration and lower cost of ownership is what disruptive mobility players need.



Proven Execution

We are delivering the numbers.
We are delivering the products.





Value

Recent market conditions coupled with us exceeding expectations have created an opportunity for investors.

Thank You

For more information:

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